



Dear Sir / Madam

Greetings,

**Golden Star Consulting (GSC)** is pleased to invite you to participate in:

**The Second Arab–International Forum**

**Negotiation Skills between Companies & (Banks & Financial Institutions)**

*To Optimize Best Conditions to Finance for Both Parties*

*Which will be held in London / Britain during the period from 21–24 / 05/2017,  
and within the following description:*

**Forum lecturers** : *lecturers specializing in the study of the financing needs of the facilities, and how best to get the short and long–term banking facilities according to the latest methodologies and international financial standards, and enjoy the lecturers extensive experience process in this field in Jordan and the Arab Gulf and North African countries and in many Arab countries.*

**The Most Important Issues that will be addressed during this Forum:**

- 1. Classification of economic institutions according to legal status and physical activity and size.*
- 2. Financial management in companies and economic institutions.*
- 3. Ways to identify funding needs for the economic installations.*
- 4. Banking services offered by banks to companies and the basics of grant facilities.*
- 5. Procedures for obtaining facilities and funding from banks and financial institutions and preparing documents.*
- 6. Foundations and methods of negotiating with the banks according to the type of service and assess the bank offers.*
- 7. Key elements to negotiate with the banks (interest rates, commissions, fines, repayment periods, scheduling loans, Restructuring, staff loans, banc assurance).*



8. *Methods of calculating the amount of interest and commissions to the banks, matching a memorandum of settlement banks.*
9. *Scientific entrances to negotiate with the banks and financial institutions for the syndicated loan and financing of major projects.*
10. *Periodic assessment of the relationship banking and dealing with banks.*
11. *Review documents and bank contracts.*

**Targeted to Participate in Forum Categories:**

*General managers and their assistants, Financial Managers, treasury managers, facilities managers and the granting of credit in the banks and financial institutions, auditing and internal control managers, financial planners, in addition to all heads of departments working in these departments and divisions.*

**Registration Fees:** *The total registration fee to participate in the Forum (1750) £ per each participant.*

**The Services Provided to Participants: –**

- CD-ROM contains the most important work papers presented at the forum and the recommendations and Photos events.*
- Dinner, accompanied by the rest of the participants after the conclusion of the activities of the last day of the forum in honor of the participants, and especially from the host Golden Star Consulting.*
- Distribution shield Golden Star Consulting on all parties participating in the forum.*
- Will be the work of a tour for participants outside the activities of the forum times across the River Thames to get to know the most important city of London landmarks (**for free**).*
- The transfer of the participants on the last day of their places of residence in the city of London to Heathrow Airport, depositors as much as they were welcomed by the hospitality and honor.*

*We hope your contribution through the topics in this forum, in order to exchange knowledge and experiences and ideas on the best practices to raise the*



**Golden Star Consulting**

**النجم الذهبي للإستشارات**

*high levels of professional expertise, and to improve the financing conditions to maintain the continuity of the work of enterprises, banks and institutions of different financing and away from possible falling into financial risks in the future, through precision and professionalism in building the optimal financing studies and risk analysis.*

*Thankful for your interest and participation*

*Yours Sincerely,*

**CEO**

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***Important Notes:***

*1. In the case of the nomination (3) participants by your leading organization, the fourth participant fees will be (for free).*